

MATRIX CAPITAL TRUST

TECHNOLOGY CONTRACTING AND CONSULTING

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https://www.thematrixcapital.com



Technology Contracting and Consulting

Matrix Capital Trust is a forward thinking technology contracting and consulting firm specializing in improving digital access and creating scalable economic impact. Whether empowering entrepreneurs, supporting economic revitalization projects, or leading digital inclusion efforts, Matrix Capital Trust is committed to equity, growth, and empowerment through innovation.

Our expertise lies in innovative business development and strategy consultant, financial technology solutions, managed IT services, AI-driven technology services, and educational S.T.E.A.M. programming and tech awareness campaigns. We serve as catalysts for sustainable change by delivering cutting-edge solutions that bridge the digital divide and stimulate economic growth in underserved urban communities.

At Matrix Capital Trust, our success is built on a community first model that integrates education and economic advancement, a tech forward strategies aligned with market demands and scalable solutions. We do not just offer services; we build ecosystems and high-impact partnerships that shape inclusive technology landscapes.

CEO | Matrix Capital Trust





Technology Contracting and Consulting

At Matrix Capital Trust, our team brings together over 50 years of collective experience across technology integration, business consulting, financial strategy, and community infrastructure development. With a rich background in public-private partnerships, telecommunications, and digital innovation, we leverage this cross-sector expertise to build sustainable, tech-enabled ecosystems. Our leadership has successfully managed multi-million-dollar projects, implemented broadband expansions, designed AI-powered solutions, and secured funding for small businesses and nonprofits. We do not just consult; we execute with precision, purpose, and a commitment to inclusive progress.



Ken Middleton CEO & President Urshel Metcalf COO & Vice President

Morris Hunter CTO & Vice President

Insert Name CAO

Insert Name CDO Insert Name CMO Insert Name CFO Insert Name CBDO

Insert Name Insert Name Chief Legal Counsel Chief Development Officer Insert Name Chief Governance & Corporate Affairs

Insert Name SVP Sales & Marketing



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Capability Statement

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WHO WE ARE

At Matrix Capital Trust, we are movement builders, bridging innovation with inclusion. Through strategic alliances, thought leadership, and tech-forward infrastructure, we are shaping a new standard for connectivity and empowerment in urban communities. By placing people at the center of progress, we are architecting the future of equitable access, digital fluency, and economic mobility. Establishing both network affiliates and community partners, we are positioning ourselves as the go-to when it comes to information and technology, aligning with our slogan as the "Vanguards of Communications.

WHAT WE DO

We aggregate and implement managed service solutions tailored to help businesses grow, scale, and sustain success–especially in underrepresented markets. Our technology-driven ecosystem supports community development through economic opportunity, emphasizing education, employment, and entrepreneurship.

With a unique blend of IT consulting, funding support, and digital transformation strategies–including artificial intelligence and automation– we help clients streamline operations and realize measurable impact.

Core Competencies

- Technology Contracting & AI Services
 - Managed IT Services & AI-powered systems integration
 - Data analysis and smart infrastructure solutions
 - Custom technology roadmaps and cloud-based platforms
- Business Development & Financial Solutions
 - Capital access consulting for startups and small businesses
 - Strategic planning and market positioning
 - Management and Production Services
- Broadband & Digital Equity Deployment
 - Infrastructure consulting and project management
 - Partnerships with ISPs, municipalities, and economic development agencies
 - Digital literacy and workforce training programs
- Urban Planning and Infrastructure Development
 - Modernizing outdated communication systems with scalable, futureready technology that enhances connectivity, reliability, and performance in public and private spaces
 - End-to-end project oversight leveraging industry-standard methodologies (PMI, Agile, Lean) to ensure timely, budget-conscious, and high-impact execution
 - Building and expanding broadband and fiber infrastructure to support digital equity, enterprise growth, and sustainable urban development in underserved communities
- Educational S.T.E.A.M. Programming and Tech Awareness Campaigns

Technology Services

- 541511 Custom Computer Programming Services
- For software design, development, and modification.
- 541512 Computer Systems Design Services
 For planning and integrating computer
- systems and networks.
- 541513 Computer Facilities Management Services
- Operating and managing clients' IT systems and facilities.
- 541715 Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)
- If you're conducting Al-focused R&D, such as natural language processing, robotics, or computer vision.
- 541519 Other Computer Related Services
- Includes services like tech support, systems security, and more.
- 518210 Data Processing, Hosting, and Related Services Includes cloud storage, data management, and hosting services.
- 517311 Wired Telecommunications Carriers Infrastructure for broadband and telecom services.
- 517312 Wireless Telecommunications Carriers (except Satellite) Mobile and wireless service providers.
- 541690 Other Scientific and Technical Consulting Services Often used for technology and innovation-related consulting.
- 518210 Data Processing, Hosting, and Related Services. For AI platforms that involve cloud computing, big data analytics, and storage solutions.
- Business Consulting Services
- 541611 Administrative Management and General Management Consulting Services
- Covers strategy, organizational, and business process consulting.
- 541618 Other Management Consulting Services Specialized consulting not covered under 541611 (e.g., procurement, communications).
- 541614 Process, Physical Distribution, and Logistics Consulting Services Useful if your firm supports supply chain infrastructure with technology.
- 611420 Computer Training For tech and digital skills training programs.
- 611430 Professional and Management Development Training For leadership and workforce development programs (relevant to your entrepreneurship and empowerment focus).



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Differentiators:

Equity-Focused Tech Innovation

We are more than a consultancy–we are change agents. Our services are built to address systemic barriers in underserved communities, deploying AI, digital infrastructure, and broadband access to empower long-term success.

Holistic Community Engagement

Through strategic partnerships and programs, we drive grassroots awareness of the tech sector and align emerging talent with real-world opportunities, making us a trusted connector in the technology ecosystem.

End-to-End Business Empowerment

From concept to capital, we support entrepreneurs and SMBs with funding pathways, market entry strategies, and operational tech support.

Community-Driven Innovation

Our approach prioritizes inclusive, equity-centered growth. We partner with public and private entities to bring tech infrastructure to urban areas – unlocking opportunity through education, employment, and entrepreneurship.

Integrated Tech & Capital Solutions

We're one of the few firms that blend AI technology services with business financing expertise. From digital transformation to funding access, our solutions are comprehensive and future-ready.

Proven Partnerships & Scalable Programs

With a track record of success in structured partnerships and community promotions, we are recognized as trusted collaborators by municipalities, nonprofits, and enterprise clients alike.

Past Performance	
Project Name	
Project Address	
Project Owner	
Project Scope	
Project Name	
Contact Person	
Contact Email	
Contact Phone	

Note: We can add company logos if we have them

Company Name	
Established	
CAGE Code	
UEI	

Add certification logos